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Fig. 1

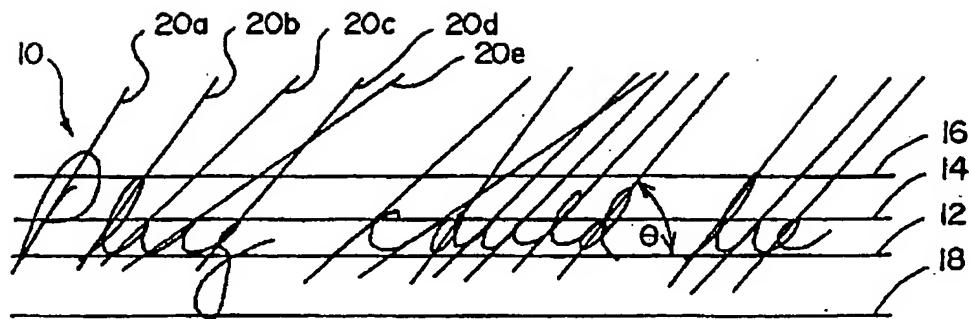


Fig. 2

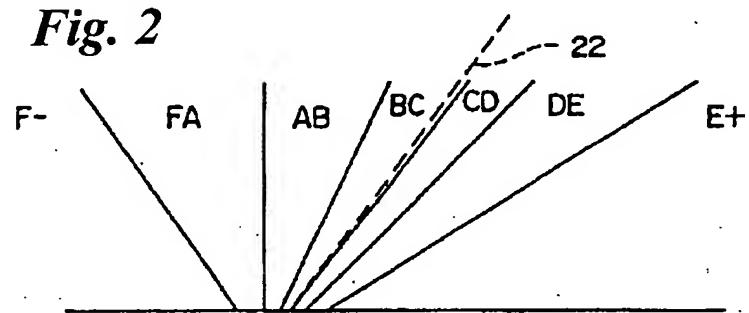


Fig. 3

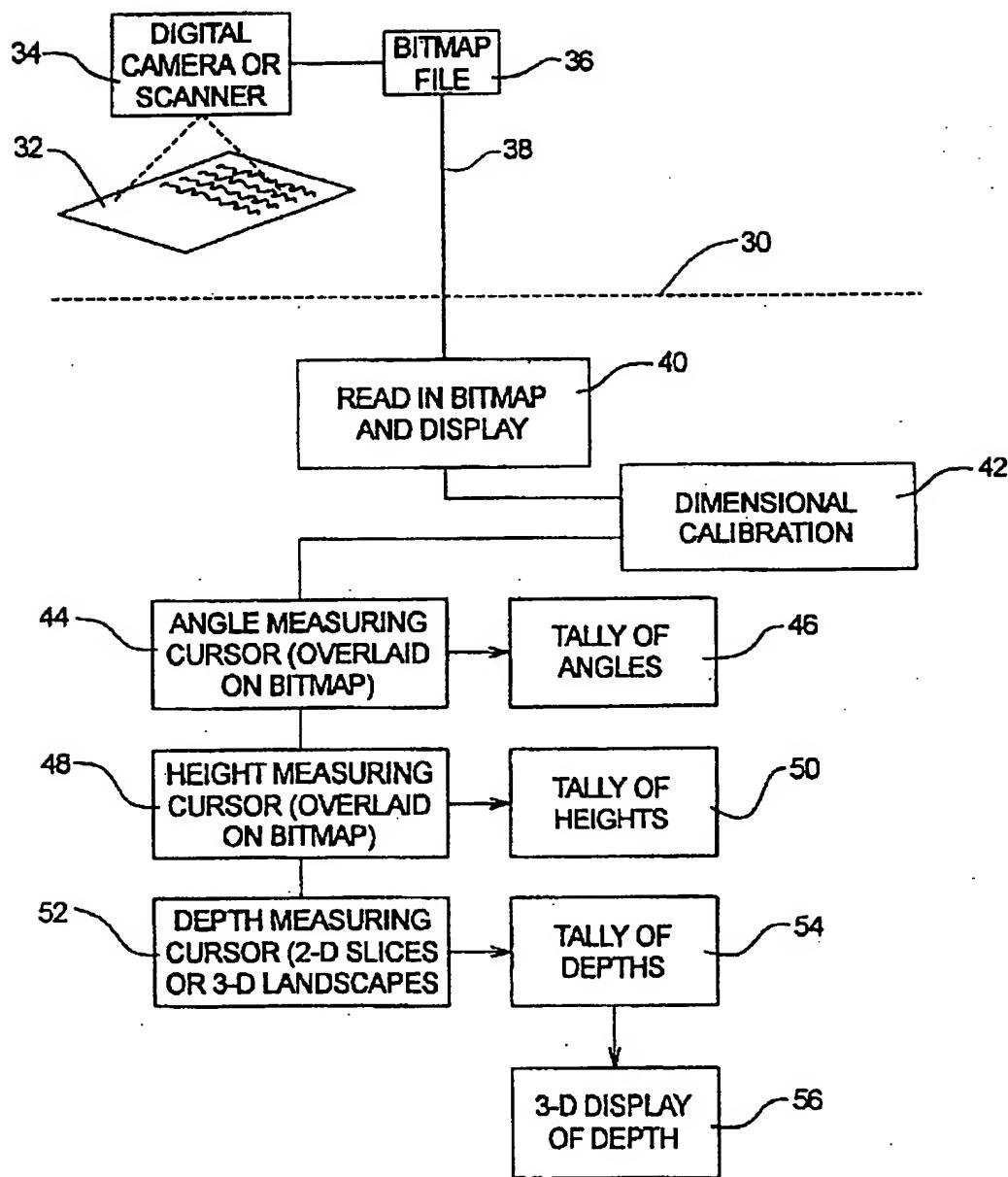


FIG. 4

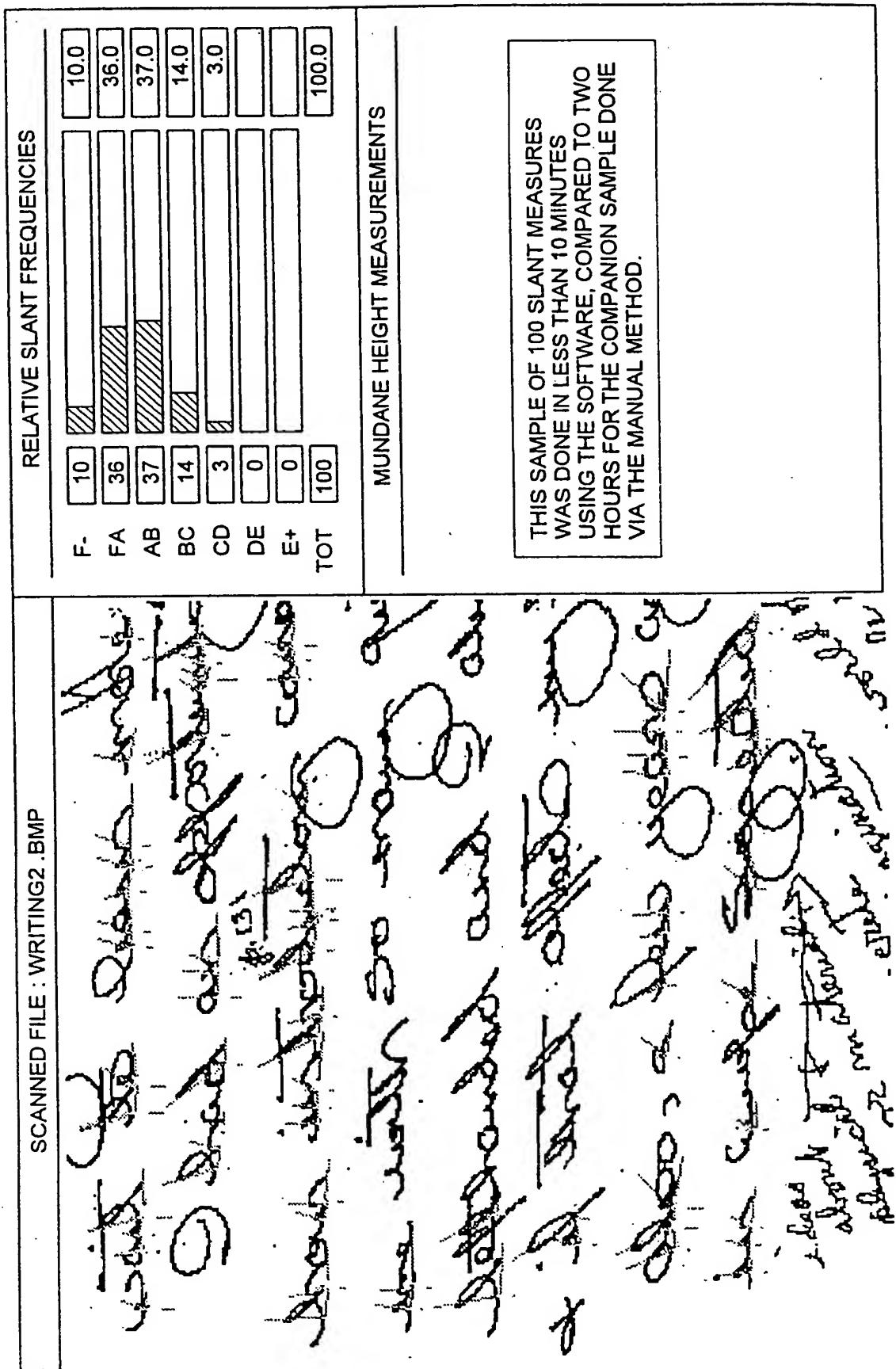


FIG. 5

COMPREHENSIVE GRAPHOANALYTICAL TRAIT INVENTORY

EMOTIONS	MENTAL PROCESSES	INTEGRITY	SOCIAL TRAITS	APTITUDES
<u>S</u> /ant F-	<u>9</u> Analytical <u>8</u> Comprehensive <u>8</u> Cumulative (logical) <u>—</u> Exploratory <u>—</u> Investigative	<u>Supportive Influences</u>	<u>Positive Influences</u>	(Major supportive traits and characteristics are shown under aptitudes. These lists are not inclusive.)
<u>—</u> Extreme withdrawal FA	<u>9</u> Ambition <u>8</u> Broadmindedness <u>8</u> Caution <u>7</u> Conservatism <u>—</u> Determination	<u>7</u> Dignity <u>5</u> Diplomacy <u>8</u> Frankness <u>5</u> Generosity	<u>—</u> BUSINESS	<u>—</u> BUSINESS
<u>7</u> Withdrawal AB	<u>8</u> Determination <u>7</u> Dignity <u>—</u> Directness <u>8</u> Frankness <u>5</u> Generosity	<u>Humor</u> <u>10</u> Imagination <u>8</u> Loyalty <u>7</u> Optimism <u>5</u> Physical-mindedness	<u>8</u> Decisiveness <u>8</u> Determination	<u>—</u> (Major supportive traits and characteristics are shown under aptitudes. These lists are not inclusive.)
<u>3</u> Objectiveness BC	<u>8</u> Decisiveness <u>5</u> Concentration <u>7</u> Conservatism <u>8</u> Details, attention to <u>—</u> Directness <u>—</u> Fluidity <u>4</u> Generosity <u>—</u> Independent thinking <u>7</u> Intuitiveness	<u>8</u> Loyalty <u>5</u> Generosity <u>8</u> Loyalty <u>9</u> Pride <u>7</u> Rhythm <u>9</u> Self-confidence <u>10</u> Self-control <u>9</u> Sincerity	<u>—</u> CULTURAL	<u>—</u> CULTURAL
<u>Mildly responsive</u> CD	<u>8</u> Details, attention to <u>—</u> Directness <u>—</u> Fluidity <u>4</u> Generosity <u>—</u> Independent thinking <u>7</u> Intuitiveness <u>8</u> Loyalty <u>8</u> Optimism	<u>9</u> Pride <u>9</u> Self-control <u>8</u> Self-reliance <u>8</u> Sensuousness <u>5</u> Sympathy	<u>Color appreciation</u> <u>—</u> Creativity <u>—</u> Directness <u>—</u> Fluidity <u>—</u> Imagination <u>—</u> Intuitiveness <u>—</u> Line appreciation <u>—</u> Literary learnings <u>—</u> (Greek e's, delta d's)	<u>—</u> CULTURAL
<u>Moderately responsive</u> DE	<u>8</u> Details, attention to <u>—</u> Directness <u>—</u> Fluidity <u>4</u> Generosity <u>—</u> Independent thinking <u>7</u> Intuitiveness <u>8</u> Loyalty <u>8</u> Optimism	<u>9</u> Self-control <u>9</u> Self-confidence <u>8</u> Self-reliance <u>8</u> Sensuousness <u>5</u> Sympathy	<u>—</u> CULTURAL	<u>—</u> CULTURAL
<u>Highly responsive</u> E+	<u>8</u> Details, attention to <u>—</u> Directness <u>—</u> Fluidity <u>4</u> Generosity <u>—</u> Independent thinking <u>7</u> Intuitiveness <u>8</u> Loyalty <u>8</u> Optimism	<u>9</u> Self-control <u>9</u> Self-confidence <u>10</u> Self-control <u>9</u> Sincerity	<u>—</u> CULTURAL	<u>—</u> CULTURAL
<u>Extremely responsive</u> Depth	<u>8</u> Details, attention to <u>—</u> Directness <u>—</u> Fluidity <u>4</u> Generosity <u>—</u> Independent thinking <u>7</u> Intuitiveness <u>8</u> Loyalty <u>8</u> Optimism	<u>9</u> Self-control <u>9</u> Self-confidence <u>10</u> Self-control <u>9</u> Sincerity	<u>—</u> CULTURAL	<u>—</u> CULTURAL
<u>Light</u> <u>—</u> Moderate <u>8</u> Moderate-heavy <u>—</u> Heavy	<u>8</u> Organization ability <u>7</u> Perfectionism <u>8</u> Positiveness <u>8</u> Responsibility, desire for <u>6</u> Rhythm <u>7</u> Tenacity	<u>Deceptive ness</u> <u>7</u> Evasiveness <u>Impulsiveness</u> <u>—</u> Prejudice <u>Pride, lack of</u> <u>Procrastination</u> <u>Secretiveness</u> <u>Self-deceit</u> <u>Selfishness</u>	<u>Negative Influences</u>	<u>—</u> CULTURAL
<u>Controls</u>	<u>8</u> Organization ability <u>7</u> Perfectionism <u>8</u> Positiveness <u>8</u> Responsibility, desire for <u>6</u> Rhythm <u>7</u> Tenacity	<u>Clannishness</u> <u>—</u> Deceptiveness <u>—</u> Domineering nature <u>—</u> Exaggeration <u>—</u> Extravagance <u>—</u> Idiosyncrasy <u>—</u> Impatience <u>—</u> Sensuality	<u>—</u> CULTURAL	<u>—</u> CULTURAL
<u>6</u> Caution <u>7</u> Conservatism <u>8</u> Decisiveness	<u>8</u> Organization ability <u>7</u> Perfectionism <u>8</u> Positiveness <u>8</u> Responsibility, desire for <u>6</u> Rhythm <u>7</u> Tenacity	<u>—</u> CULTURAL	<u>—</u> CULTURAL	<u>—</u> CULTURAL
<u>6</u> Dignity <u>8</u> Poise <u>9</u> Pride	<u>8</u> Organization ability <u>7</u> Perfectionism <u>8</u> Positiveness <u>8</u> Responsibility, desire for <u>6</u> Rhythm <u>7</u> Tenacity	<u>—</u> CULTURAL	<u>—</u> CULTURAL	<u>—</u> CULTURAL

FIG. 6

TRAIT PROFILE COMPARISON
FOR _____ CLIENT AS "BUSINESS CONSULTANT"

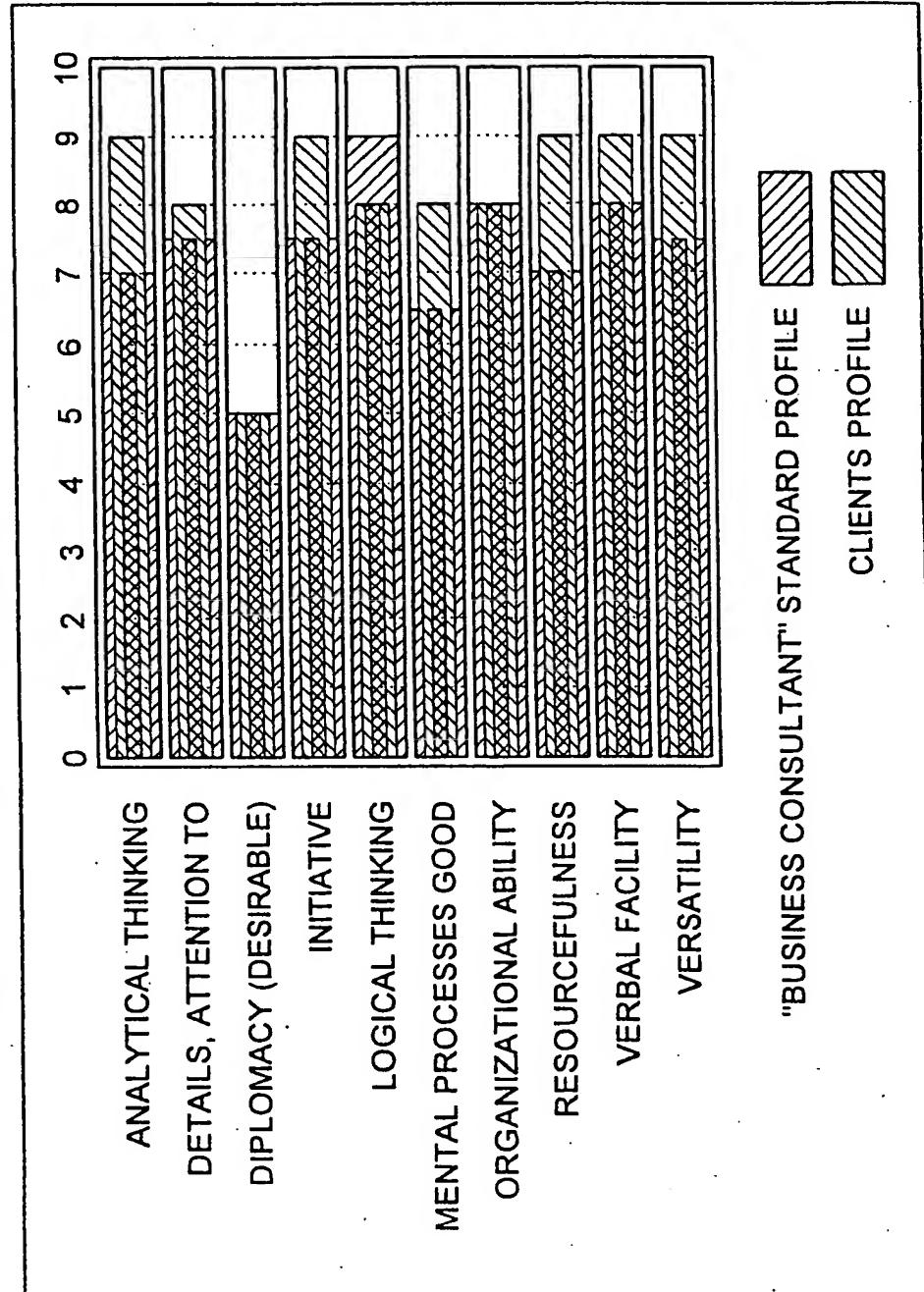




Fig. 7

FIG. 8

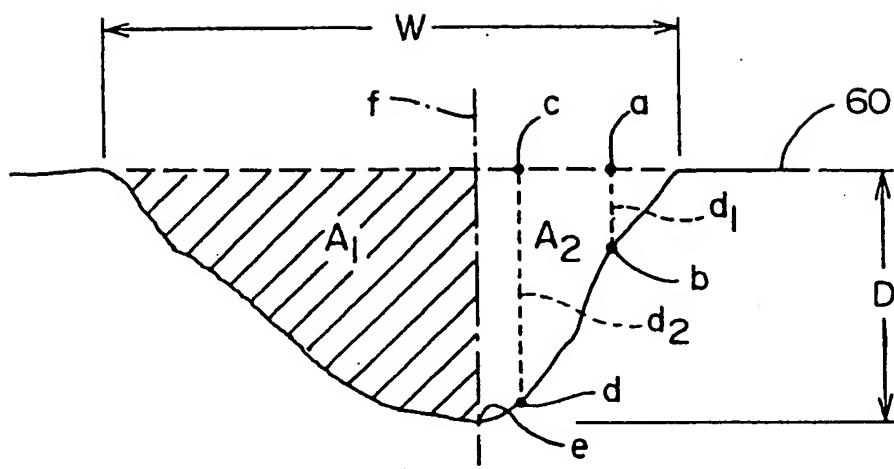


Fig. 9

